



Complete this list of what you consider negotiable and non-negotiable in your next job.

Negotiables are nice to have, but not a deal breaker if you don't receive them.

Non-negotiables are must have that you believe are a critical element of a job you will love.

Examples include remote work vs office/hybrid, salary, travel, medical benefits, vacation time, training, tuition assistance, developmental opportunities, day care, etc.

People who do not identify these at the beginning of a job search risk downplaying what is truly important to them in their next job, making everything negotiable, and being unhappy for what they may settle for later. Take the time to identify what is important to you now to help you direct your search efforts to companies and jobs that align with your values and lifestyle.

NEGOTIABLES

NON NEGOTIABLES